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Intelligence Report

Welcome to the Age of the Art Industry

(The Art World Is Over)

Why Auction Guarantees Have Lost Their Luster

Forward-Thinking Collectors on What They Buy & Why

What You Need to Know About the African Contemporary Art Market





Ask a question about the African art market, and many experts will be quick to tell you that there is no such thing. How could one market possibly encompass 54 countries, **1.2 billion people, and countless** aesthetic traditions?

It can't. But that won't stop the global art market from trying. The commercial sector has a way of co-opting talent into the international art slipstream (sometimes flattening history and context in the process). It has done so with artists—and entire movements—from Asia and Latin America in the past. Africa may be next in line.

The seeds are there: strong art schools, a growing number of high-net-worth individuals, and rapid urbanization. Researchers project that the continent will be home to at least nine cities of more than 10 million people by 2050. Meanwhile, museums in Europe and North America have hosted an unprecedented number of shows of African art in recent years, while art fairs dedicated to the field have sprung up worldwide, including 1-54 in New York, London, and Marrakech and the newer Art X Lagos, which kicks off its fourth edition in Nigeria in November.

Activity in cities such as Marrakech and Lagos is "opening the eyes of collectors," says Kavita Chellaram, founder of the Lagos-based auction house Arthouse Contemporary. "African collectors from different regions are now interested in buying African art from different regions. There will be an African art market. It's just the beginning."

What's Ahead

Today, Africa's art market has plenty of room to grow. Fewer than 1,000 works were sold at auction on the continent in the first six months of 2019, according to the artnet Price Database. Unlike Asia, where Hong Kong has emerged as a hub for the trade, Africa lacks a preeminent art-market capital.

What is missing? "You need an infrastructure," says Hannah O'Leary, head of Modern and contemporary African art at Sotheby's. "On the whole, there is a real lack of public support. We are seeing lots of raw talent, but we need more of a market structure in order to support their careers." Some ambitious institutions are already rising. Over the past two years, museums like Zeitz MOCAA in Cape Town, the Museum of African Contemporary Art Al Maaden in Marrakech, and the Museum of Black Civilizations in Dakar have launched with a mission to write their own contemporary art histories. Meanwhile, artists who have already found commercial success, such as Hassan Hajjaj and Ibrahim Mahama, have set up institutions of their own to nurture young talent at home.

Painting remains most popular in East Africa, which is home to the two oldest art schools on the continent, while "There shouldn't be any question about quality and

West Africa has fostered more experimentation with largescale installations and performance-based work. Both sides of the continent also have a rich tradition of photography. talent in Africa," O'Leary says. And where talent goes, the art world follows. The presence of an increasingly wealthy clientele to cater to certainly helps. "When we talk about buyer potential in Africa," she adds, "there shouldn't be any doubt."

And while the continent's local collector base is growing steadily—Sotheby's fourth dedicated auction of Modern and contemporary African art in April was dominated by African buyers and generated a total of \$3 million, above its presale high estimate of \$2.7 million—it is still nascent compared with the US, China, and Europe.

A Closer Look

A single hub for such a massive and heterogenous continent may never materialize. Instead, Rakeb Sile, cofounder of the gallery Addis Fine Art, predicts that "there will be and should be different hubs in several regions of Africa." We have assembled a guide to six of these dynamic emerging art capitals: Accra, Addis Ababa, Cape Town, Dakar, Lagos, and Marrakech. Each city has its own heritage, culture, and distinctive history with colonialism-resulting in unique artistic production.

Spotlight on Africa

Coptic art, shaped by the 1,500-year history of the Ethiopian Orthodox Tewahedo Church, is one of the country's major artistic influences and continues to be practiced by numerous artisans. But the 20th century also witnessed three distinct artistic movements that remained popular until the Ethiopian Revolution of 1974: a realistic, or "naïve," style used to depict glamorous Ethiopian society; abstraction, which incorporated influences from Western Expressionism and Surrealism; and social realism, which was political in subject matter and focused largely on urban scenes and the struggling masses.

Despite the difficulty in obtaining art materials, which must be either imported from abroad or made at home, today's artists work largely in paint, together with photography and sculpture using found objects.





Clockwise from top left: Eyerusalem Jiregna, *The City of Saints XX* (2017); the Islamic Blue Mosque in Addis Ababa; Addis Fine Art founders Mesai Haileleul & Rakeb Sile

Galleries and Institutions to Know

ALLE SCHOOL OF FINE ART & DESIGN

thiopia's most important art school, it was founded in 1958, during he reign of Emperor Haile Selassie, and has educated the country's reeminent painters, sculptors, printmakers, and designers.

ADDIS FINE ART

The most notable commercial gallery in the capital and its first white-cube art space, Addis regularly showcases graduates from the Alle School. It will open a new location in London's Cromwell Place gallery hub in 2020.

GURAMANE ART CENTER

A gallery dedicated to emerging Ethiopian artists, it represents the vanguard of the country's art scene.

ZOMA

This sprawling museum, founded by artist Elias Sime and curator Meskerem Assegued, opened in April 2019 and shows contemporary art from East Africa and abroad.

Addis Ababa, Ethiopia

People

Home to more than 112 million people, Ethiopia is the second-most populous country in Africa.

Economy

According to the International Monetary Fund, Ethiopia's economy is expected to grow 8.5 percent this fisca year, making it the fastest-growing economy in Sub-Saharan Africa.



"A LOT OF PEOPLE USE ART FOR COMMERCIAL OR PROPAGANDA PURPOSES, AND I HOPE THAT OUR GOVERNMENT UNDERSTANDS THE POWER OF SUPPORTING OUR ARTISTS AND PRESERVING OUR CULTURE. WE NEED TO THINK OF THE PAST IF WE WANT TO GO TO THE FUTURE."

Melaku Belay, founder of he Fendika Cultural Cente:



Spotlight on Africa

Artists to Know

Elias Sime

WHAT TO KNOW

Sime creates monumental works from discarded technological components, including salvaged motherboards and electrical wires. This October, he will receive the African Art Award from the Smithsonian's National Museum of African Art.

GALLERY AFFILIATION

James Cohan Gallery (New York); Grimm Gallery (Amsterdam, New York)

MOST WANTED

Works from his "Tightrope" series, which features electrical waste meticulously woven into abstract compositions reminiscent of aerial landscapes or textiles

PRICE RANGE

\$65,000 to \$300,000

Art Museum in 2020.

UPNEXT

Sime's mid-career retrospective will be traveling through 2021, appearing at the Wellin Museum of Art, the Akron Art Museum, the Kemper Museum, and the Royal Ontario Museum. He will also have a solo exhibition at the Saint Louis

Tadesse Mesfin

BORN: 1953



WHAT TO KNOW

Mesfin has spent the past 35 years teaching at the Alle School of Fine Art, where he has influenced a generation of painters.

GALLERY AFFILIATION Addis Fine Art (Addis Ababa)

MOST WANTED

His recent series, "Pillars of Life," which celebrates the women who work as vendors in Ethiopian markets. It sold out at this year's Art Dubai

PRICE RANGE \$24,000 to \$35,000

UP NEXT

Mesfin will participate in the 1-54 art fair in London in October and will have a solo exhibition at Addis Fine Art's new Cromwell Place location in May 2020.

Dawit Abebe

BORN: 1978



WHAT TO KNOW

Abebe's large paintings contain figures rendered in thick impasto, typically with their backs turned to the viewer. His work explores such themes as privacy, alienation, and materiality.

GALLERY AFFILIATION

Tristin Hjellegjerde (London, Berlin)

MOST WANTED

he "Mutual Identity" drawing series (2018) and his Background Painting" series (2015), which examines he relationship between history and technology

PRICE RANGE

8,000 to \$30,000

UPNEXT

Abebe will participate in the 1-54 art fair in London and his year's Karachi Biennale; he will also have a solo show t Kristin Hjellegjerde Gallery in November.

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